

# Press Release, September 10, 2003

## Monthly traffic performance data – August 2003



### Asian traffic grew by a third

Demand in Finnair's scheduled passenger traffic increased by 7.8% in August. Strongest growth took place in the Asian traffic, which was up by a third compared to August in the previous year. Passenger load factor on the Asian flights increased nearly two percentage points.

In August 2003 Finnair carried a total of 588,800 passengers, which is 4.7% less than year before. 478,200 of the passengers were carried in scheduled traffic (-4.6%) and 110,700 in leisure traffic (-5.1%). The total passenger traffic (RPK's) increased by 1.0%, while the capacity (ASK) was up by 1.1%, resulting in a passenger load factor (including leisure flights) of 72.8%, 0.1 points lower than last year.

Cumulative January-August traffic (RPK) was 2.6% below 2002 level on a capacity increase of 3.1%. Passenger load factor was 68.9% (-4.0%-points). Total number of passengers carried was 4,476,300 (-6.1%).

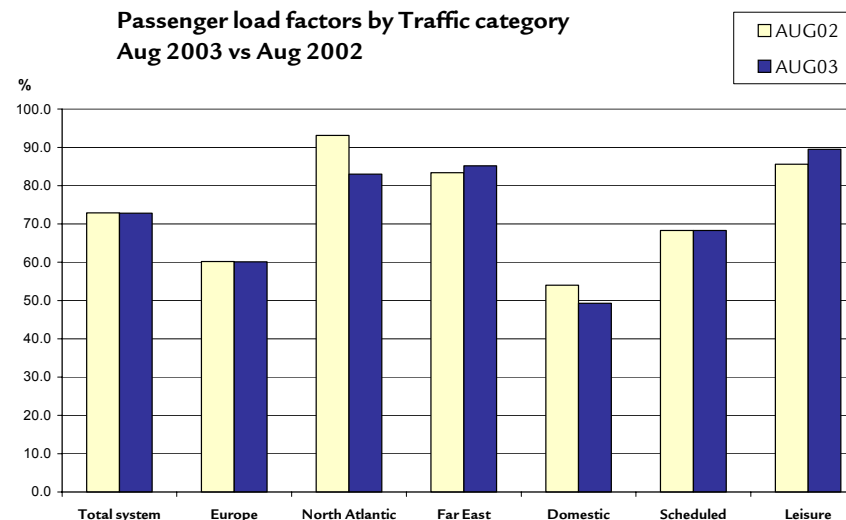
Departure punctuality of scheduled flights was 94.2% (based on a fifteen minute standard), 0.5%-points lower than in August 2002. Including leisure flights departure punctuality was 93.5% (-0.1 p.u).

As from January 2003 the traffic performance report also includes the figures of Finnair's associated company Aero Airlines AS, to which Finnair handed over most of its Helsinki-Tallinn operations in June 1<sup>st</sup> 2002. In August Aero carried 7,200 passengers (-10.4%) with a PLF of 36.5%.

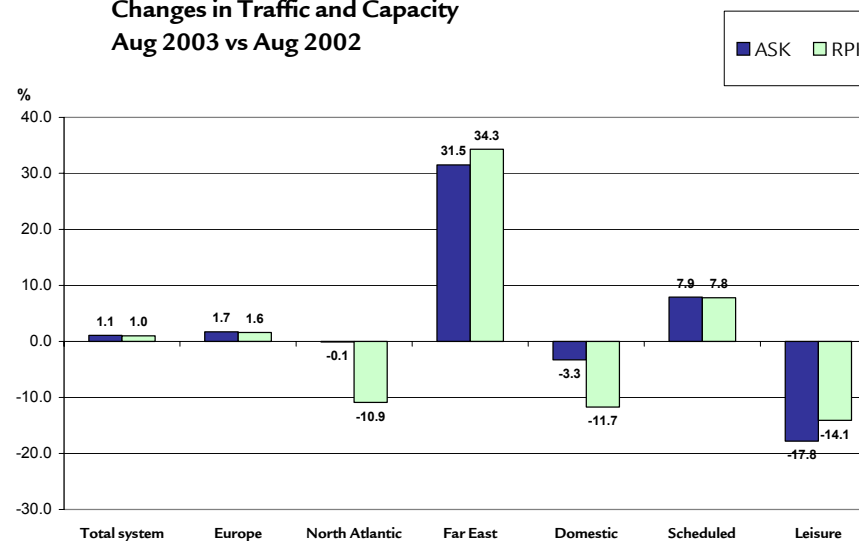
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometers increased by 7.8%. The change in capacity was +7.9%. Passenger load factor was 68.3%, same than year before.
- In **scheduled international traffic**, premium traffic decreased by 15.7%, while the total number of passengers was down by 0.7%. Capacity in ASKs was +9.7%, while RPKs increased by 10.2%.
- In **European** scheduled traffic, ASKs increased by 1.7%, and as RPKs increased by 1.6%, the passenger load factor was 60.1%, down 0.1 points from previous year.

Passenger load factors by Traffic category  
Aug 2003 vs Aug 2002



Changes in Traffic and Capacity  
Aug 2003 vs Aug 2002



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- In **North Atlantic** scheduled traffic, capacity decreased by 0.1%. Change in RPKs was -10.9%, and passenger load factor for August was 83.0%, 10.1 p.u. lower than previous year. Premium traffic decreased by 29.0%.
- In **Far East** scheduled traffic, capacity increase was 31.5%. The passenger traffic was up by 34.3%. Passenger load factor was 85.2%, 1.8 percentage units up. The number of premium passengers increased by 42.1%.
- **Domestic** scheduled traffic decreased by 11.7% on a capacity decrease of 3.3%. Passenger load factor decreased by 4.7 p.u. to 49.3%.

### Leisure traffic

- ASKs for leisure traffic decreased in August by 17.8%, and RPKs decreased by 14.1%, resulting in a passenger load factor of 89.5%, 3.9 points better than last year.

### Cargo

- Cargo and mail tonnes carried decreased by 10.7%. The decrease was due to cancellations of chartered cargo flights in August. In scheduled traffic, cargo and mail volumes increased by 3.5%. In Asian traffic a growth of 16.4% was reached while in North American scheduled traffic the volumes grew by 8.1%. In European scheduled traffic the volume decrease was of 7.0%.

TOTAL TRAFFIC	AUG03	AUG02	CHG	JAN-AUG03	JAN-AUG02	CHG
<b>ASK (Mill)</b>	1 506	1 490	+1.1%	11 996	11 635	+3.1%
<b>RPK (Mill)</b>	1 097	1 086	+1.0%	8 265	8 485	-2.6%
<b>Passenger load factor</b>	72.8%	72.9%	-0.1 pu	68.9%	72.9%	-4.0 p.u
<b>Business-class share (pax)*</b>	12.6%	14.8%	-2.2 p.u	18.1%	19.4%	-1.2 p.u
<b>Nbr of passengers (000)</b>	588.8	617.8	-4.7%	4 476.3	4 767.1	-6.1%

\*business-class share based on scheduled int'l traffic

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Finnair Oyj  
 Communications  
 10 September 2003

ATTACHMENT: 'Finnair Traffic Performance August, Financial Year 2003'

**Next traffic statistics will be released on 08 October 2003 at 9 a.m. (6 a.m. UTC)**

## FINNAIR AIR TRAFFIC DURING AUGUST, FINANCIAL YEAR 2003

	Aug 03	Change%	Jan 03 – Aug 03	Change%		Aug 03	Change %	Jan 03 – Aug 03	Change%
<b>Total Traffic</b>					<b>Domestic</b>				
Passengers 1000	588,8	-4,7	4 476,3	-6,1	Passengers 1000	153,3	-11,9	1 431,3	-10,4
Cargo	5 284,5	-10,7	45 725,7	-4,9	Cargo	374,1	-8,2	3 129,0	-7,3
Available seat-kilometres mill	1 506,0	1,1	11 996,1	3,1	Available seat-kilometres mill	145,1	-3,3	1 340,0	-4,2
Revenue passenger kilometres mill	1 096,9	1,0	8 264,5	-2,6	Revenue pax-kilometres mill	71,5	-11,7	705,9	-9,8
Passenger load factor %	72,8	-0,1 p	68,9	-4,0 p	Passenger load factor %	49,3	-4,7 p	52,7	-3,3 p
Available tonne-kilometres mill	215,4	1,6	1 684,5	3,3	Available tonne-kilometres mill	17,0	-1,3	156,9	-2,9
Revenue tonne-kilometres mill	121,4	0,2	926,8	-2,2	Revenue tonne-kilometres mill	6,3	-11,7	62,2	-9,8
Overall load factor %	56,4	-0,8 p	55,0	-3,1 p	Overall load factor %	37,1	-4,4 p	39,6	-3,0 p
<b>Europe</b>					<b>Scheduled Total</b>				
Passengers 1000	266,2	-3,6	1 861,6	-6,2	Passengers 1000	478,2	-4,6	3 624,9	-7,9
Cargo	1 923,7	-7,0	16 281,1	-5,3	Cargo	5 146,3	3,5	39 752,6	2,0
Available seat-kilometres mill	580,2	1,7	4 260,1	1,6	Available seat-kilometres mill	1 184,8	7,9	8 658,7	3,5
Revenue passenger kilometres mill	348,9	1,6	2 408,2	-3,3	Revenue passenger kilometres mill	809,4	7,8	5 257,7	-5,6
Passenger load factor %	60,1	-0,1 p	56,5	-2,9 p	Passenger load factor %	68,3	-0,0 p	60,7	-5,8 p
Available tonne-kilometres mill	71,9	3,3	533,3	3,7	Available tonne-kilometres mill	180,8	10,9	1 295,4	5,6
Revenue tonne-kilometres mill	33,6	1,1	236,2	-3,3	Revenue tonne-kilometres mill	95,0	9,2	629,7	-2,6
Overall load factor %	46,7	-1,0 p	44,3	-3,2 p	Overall load factor %	52,6	-0,8 p	48,6	-4,1 p
<b>North Atlantic</b>					<b>Leisure Traffic</b>				
Passengers 1000	14,7	-10,9	95,4	-9,1	Passengers 1000	110,7	-5,1	851,4	1,9
Cargo	709,7	8,1	5 096,7	2,7	Cargo	19,3	3,4	353,3	-35,9
Available seat-kilometres mill	116,6	-0,1	844,7	2,9	Available seat-kilometres mill	321,2	-17,8	3 337,4	2,1
Revenue passenger kilometres mill	96,8	-10,9	629,0	-9,3	Revenue passenger kilometres mill	287,6	-14,1	3 006,8	2,9
Passenger load factor %	83,0	-10,1 p	74,5	-10,0 p	Passenger load factor %	89,5	3,9 p	90,1	0,8 p
Available tonne-kilometres mill	23,8	-0,7	171,8	2,2	Available tonne-kilometres mill	33,9	-19,9	351,6	0,4
Revenue tonne-kilometres mill	13,4	-5,1	90,3	-5,2	Revenue tonne-kilometres mill	25,7	-14,1	270,2	2,8
Overall load factor %	56,3	-2,6 p	52,5	-4,1 p	Overall load factor %	75,9	5,1 p	76,8	1,8 p
<b>Far East</b>					<b>Scheduled Cargo Charter</b>				
Passengers 1000	44,0	27,7	236,6	-4,6	Cargo	118,9	-87,2	5 619,8	-34,6
Cargo	2 138,7	16,4	15 245,7	13,5	Available tonne-kilometres mill	0,7	-89,6	37,4	-30,4
Available seat-kilometres mill	343,0	31,5	2 213,9	13,3	Revenue tonne-kilometres mill	0,7	-83,4	27,0	-29,6
Revenue passenger kilometres mill	292,3	34,3	1 514,6	-5,4	Overall load factor %	100,0	37,4 p	72,2	0,9 p
Passenger load factor %	85,2	1,8 p	68,4	-13,5 p					
Available tonne-kilometres mill	68,1	30,3	433,4	13,1					
Revenue tonne-kilometres mill	41,8	28,1	241,0	1,3					
Overall load factor %	61,3	-1,0 p	55,6	-6,5 p					