

# Press Release, January 08, 2008

## Monthly traffic performance data – December 2007



### Finnair traffic grew 16.2 percent last year

Finnair total traffic, measured in passenger kilometers, grew 16.2% in 2007. The total number of passengers transported by Finnair Group airlines was over 8.6 million, which is 5.3% more than the comparable figure a year before. Passenger load factor was on last year's level 75.5%. In December 2007, traffic increased by 18.1% and capacity by 18.3%. Number of passengers carried on Finnair flights was 608 483, which is 4.8% more than a year ago.

Finnair scheduled traffic increased last year by 22.6%. Asian traffic was up by 32.6%. Finnair's Asian flights carried more than 1.1 million passengers. Nine percent of all Finnair long-haul passengers traveled in business class. Finnair scheduled flights carried totally some 7.5 million passengers. Passenger load factor was 72.9, which is 1.3 percentage points higher than in previous year. In December, scheduled traffic grew 18.8% compared to last year and passenger load factor was at the same level as in the previous year, 68.6%. During the last quarter of 2007, unit revenue (euro cent/RPK) in scheduled traffic decreased approximately by three percent due to mix change between long-haul and short-haul traffic.

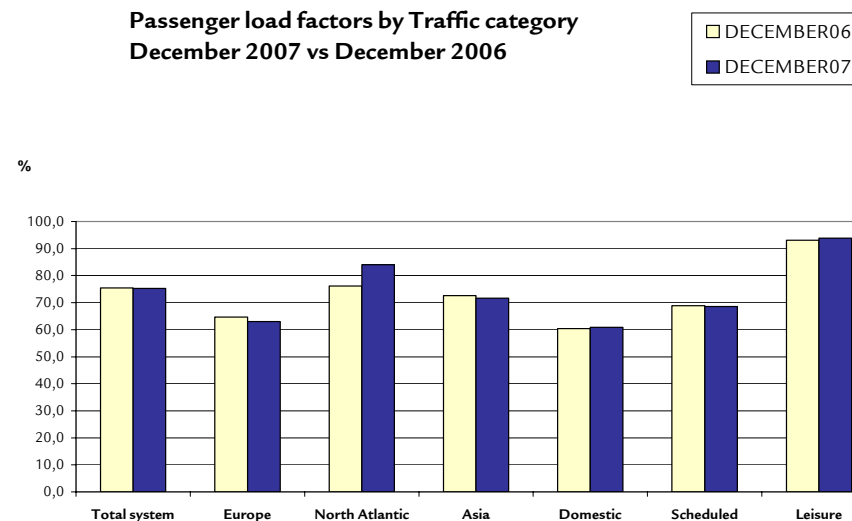
Finnair's Tallinn-based subsidiary Aero AS, carried 14 380 passengers (- 57.3%) on routes between Helsinki and the Baltic capitals and within Southern Finland. Aero figures are respectively included in Finnair Group total figures. At the end of June, Finnair sold its Stockholm-based subsidiary airline FlyNordic and its traffic performance is no longer reported as part of Finnair Group statistics. For better comparison, equivalent figures for last year have been adjusted accordingly.

In December, 72.9% of Finnair scheduled flights arrived on time, 5.5 points lower than in December 2006. Including leisure flights arrival punctuality was 69.3% (-6.9 p.p). 12-month arrival punctuality of Finnair scheduled flights in 2007 was 80.4%. Including leisure flights arrival punctuality was 78.6%.

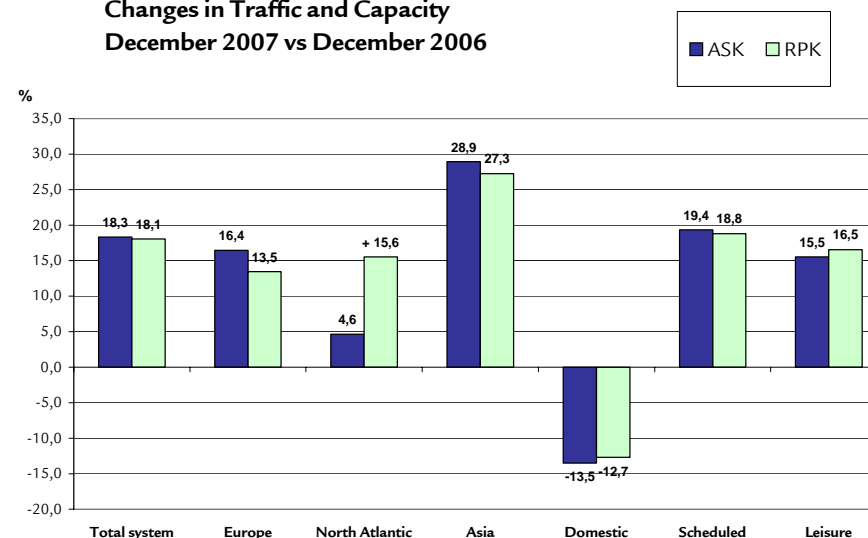
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 18.8%. The change in capacity was 19.4%. Passenger load factor was 68.6%, 0.3 percentage points lower than last year.
- In **scheduled international traffic**, total number of passengers was up by 13.6%. Capacity in ASKs was 22.9%, while RPKs increased by 21.8%.

Passenger load factors by Traffic category  
December 2007 vs December 2006



Changes in Traffic and Capacity  
December 2007 vs December 2006



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- In **European** scheduled traffic, ASKs increased by 16.4%, and as RPKs increased by 13.5%, the passenger load factor was 63.0%, down 1.7 points from previous year.
- In **North Atlantic** scheduled traffic, capacity increased by 4.6%. Change in RPKs was 15.6%, and passenger load factor for December was 84.1%, 7.9 points higher than previous year.
- In **Asian** scheduled traffic, capacity increase was 28.9%. The passenger traffic was up by 27.3%. Passenger load factor was 71.7%, 0.9 percentage points down.
- **Domestic** scheduled traffic decreased by 12.7% on a capacity decrease of 13.5%. Passenger load factor increased by 0.5 percentage points to 60.9%.

### Leisure traffic

- ASKs for leisure traffic increased in December by 15.5%, and RPKs increased by 16.5%, resulting in a passenger load factor of 93.9%, 0.8 points higher than last year.

### Cargo

- Cargo traffic increased by 14.2% in terms of cargo tonnes carried. Growth in scheduled traffic was 26.0%. Increase in Asian traffic was 44.4%. Volume in European traffic increased by 0.9%. In North-Atlantic traffic cargo volume increased by 4.3%. Cargo traffic carried on chartered cargo flights decreased by 69.2%. The cargo load factor was 33.0%. The cargo load factor in the Asian traffic was 73.9% and in the North Atlantic traffic 78.1%. Total amount of cargo carried by Finnair in 2007 was close to 100 million kilos, i.e. 5.2% growth versus previous year.

TOTAL TRAFFIC	DECEMBER07	DECEMBER06	CHG %	JAN - DEC07	JAN - DEC06	CHG %
ASK (Milj.)	2 364	1 998	18,3	26 878	23 217	15,8
RPK (Milj.)	1 779	1 507	18,1	20 304	17 480	16,2
Passenger load factor	75,3 %	75,4 %	-0,2 pu	75,5 %	75,3 %	0,2 pu
Nbr of passenger (000)	608,5	580,8	4,8	8 653,2	8 217,9	5,3

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Finnair Oyj  
 Communications  
 08 January 2008

ATTACHMENT: 'Finnair Traffic Performance December, Financial Year 2007'

**Next traffic statistics will be released on 07 February 2008**

## Finnair Group traffic performance December 07, Financial year 2007

The statistics include performance figures for Finnair and Aero Airlines. FlyNordic's performance figures have been noted in the reporting and compared year-on-year until 30<sup>th</sup> June .

	Dec 07	Change%	Jan 07 – Dec 07	Change%		Dec 07	Change%	Jan 07 – Dec 07	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	608,5	4,8	8 653,2	5,3	Passengers 1000	130,2	-19,8	1 700,6	-15,6
Available seat-kilometres mill	2 363,8	18,3	26 877,9	15,8	Available seat-kilometres mill	123,7	-13,5	1 478,8	-15,8
Revenue passenger kilometres mill	1 778,9	18,1	20 303,8	16,2	Revenue passenger kilometres mill	75,4	-12,7	894,3	-10,4
Passenger load factor %	75,3	-0,2 p	75,5	0,2 p	Passenger load factor %	60,9	0,5 p	60,5	3,6 p
Cargo tones	8 779,5	14,2	98 684,3	5,2	<b>Leisure traffic</b>				
Available tonne-kilometres mill	357,8	17,8	4 074,3	15,2	Passengers 1000	106,0	16,9	1 195,4	-3,7
Revenue tonne-kilometres mill	208,9	19,0	2 365,0	14,8	Available seat-kilometres mill	625,6	15,5	5 364,5	0,3
Overall load factor %	58,4	0,6 p	58,0	-0,2 p	Revenue passenger kilometres mill	587,2	16,5	4 614,6	-1,4
<b>Scheduled passenger traffic total</b>					Passenger load factor %	93,9	0,8 p	86,0	-1,4 p
Passengers 1000	502,5	2,5	7 457,8	6,9	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 738,2	19,4	21 513,5	20,4	Cargo scheduled traffic total tonnes	8 456,9	26,0	92 293,8	11,5
Revenue passenger kilometres mill	1 191,6	18,8	15 689,2	22,6	- Europe tones	1 994,3	0,9	22 392,5	-3,7
Passenger load factor %	68,6	-0,3 p	72,9	1,3 p	- North Atlantic tones	519,2	4,3	7 401,1	-9,0
<b>Europe</b>					- Asia tones	5 710,7	44,4	59 165,0	24,5
Passengers 1000	267,7	12,2	4 486,4	14,2	- Domestic tones	232,6	-18,0	3 335,2	-13,5
Available seat-kilometres mill	574,6	16,4	8 640,9	20,7	Cargo leisure traffic tones	37,2	-20,0	458,9	23,2
Revenue passenger kilometres mill	361,8	13,5	5 854,6	21,6	Scheduled cargo charter tonnes	285,5	-69,2	5 931,7	-44,5
Passenger load factor %	63,0	-1,7 p	67,8	0,5 p	Cargo tonnes total	8 779,5	14,2	98 684,3	5,2
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	150,0	119,4	1019,1	30,0
Passengers 1000	9,5	15,6	139,8	-2,1	Revenue cargo tonnekilometres mill.	49,4	21,8	547,0	9,8
Available seat-kilometres mill	74,5	4,6	1 101,7	-3,2	Cargo load factor* %	33,0	-26,4 p	53,7	-9,9 p
Revenue passenger kilometres mill	62,6	15,6	922,8	-2,1	<i>*Operational calculatory capacity</i>				
Passenger load factor %	84,1	7,9 p	83,8	0,9 p					
<b>Asia</b>									
Passengers 1000	95,1	17,6	1 131,0	27,1					
Available seat-kilometres mill	965,5	28,9	10 292,1	31,8					
Revenue passenger kilometres mill	691,9	27,3	8 017,6	32,6					
Passenger load factor %	71,7	-0,9 p	77,9	0,5 p					