

# Press Release, January 12, 2005

## Monthly traffic performance data – December 2004



### Finnair passenger numbers reach record heights

Last year, Finnair's passenger numbers passed the eight million mark for the first time in the airline's history. Finnair Group airlines flew a total of 8,149,100 passengers in 2004, which is 1.3 million passengers (19%) more than in 2003. Demand (RPK) in 2004 was 20.2% higher than the previous year. At the same time, capacity was increased by 17.4% which led to the passenger load factor improving by 2.4 percentage points to 71.2 per cent.

Finnair traffic, measured in passenger kilometers, increased by 15.1% in December, while capacity was up by 17.6%, resulting in a passenger load factor of 72.8%, 1.6 points lower than last year. Finnair Group airlines altogether transported 636,100 passengers, which is 17.2% more than a year ago.

Finnair scheduled traffic increased by 14.3% compared to December last year. Passenger load factor was 64.6%, down 1.6 percentage points. The number of passengers carried was 528,700, up 17.3%.

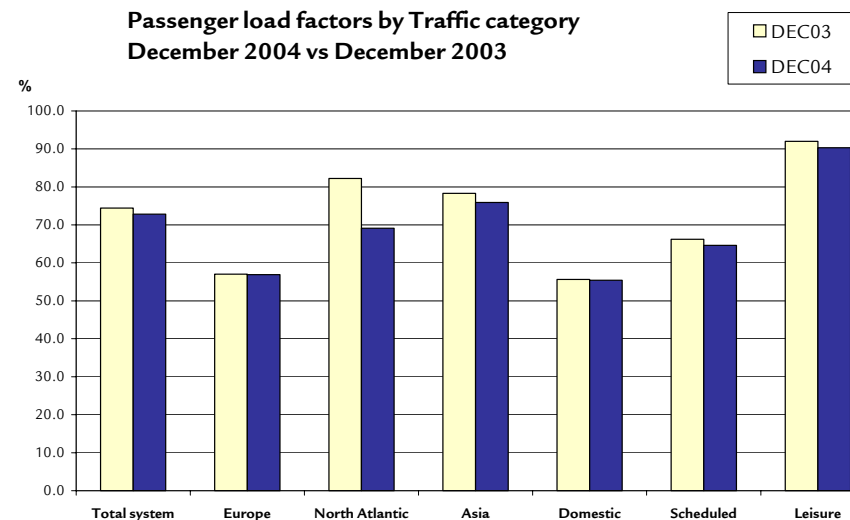
Departure punctuality of scheduled flights was 84.5% (based on a fifteen minute standard), 2.4 points better than in December 2003. Leisure flights included, departure punctuality was 82.8% (+1.8 p.p). Arrival punctuality of scheduled flights was 85.3% and that of all operations was 84.5%. According to the punctuality data of the Association of European Airlines (AEA), in January-October Finnair was the most punctual airline and one of the airlines with least cancellations.

Finnair's Tallinn-based subsidiary Aero, carried 49,900 passengers on routes between Helsinki and the Baltic capitals and within Southern Finland. The total number of passengers for the year was 213,100. During December, Stockholm-based flynordic (former Nordic Airlink) continued to gain market share and carried 74,600 passengers on its Scandinavian routes. flynordic's performance meters have been geared to Finnair standards during 2004. flynordic's amended total passenger figure for 2004 is 725,000. In future reporting, amended numbers from 2004 will be used as comparison figures. Aero and flynordic figures respectively are included in the Finnair Group total figures.

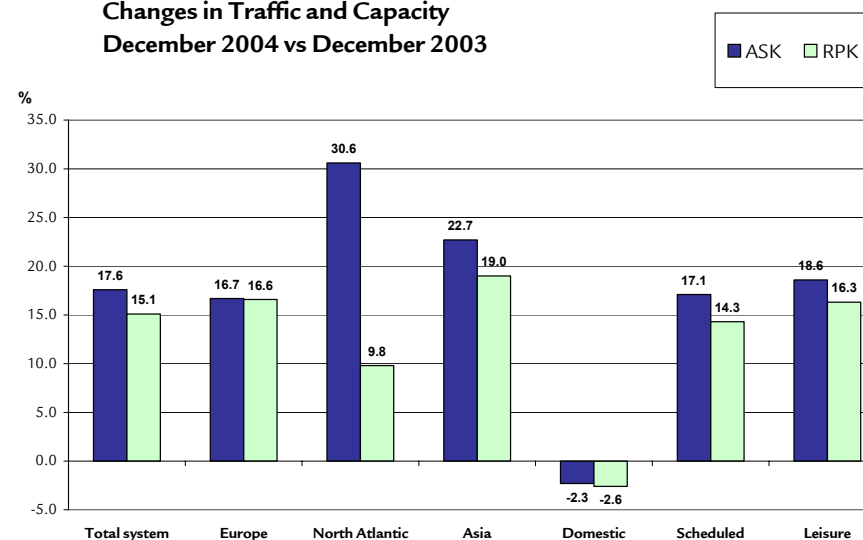
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 14.3%. The change in capacity was +17.1%. Passenger load factor was 64.6%, 1.6 percentage points lower than last year.

Passenger load factors by Traffic category  
December 2004 vs December 2003



Changes in Traffic and Capacity  
December 2004 vs December 2003



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- In **scheduled international traffic**, total number of passengers was up by 32.7%, partly affected by adding flynordic figures. Capacity in ASKs was +20.6%, while RPKs increased by 16.8%.
  - In **European** scheduled traffic, ASKs increased by 16.7%, and as RPKs increased by 16.6%, the passenger load factor was 56.9%, down 0.1 points from previous year.
  - In **North Atlantic** scheduled traffic, capacity increased by 30.6% due to added frequencies to JFK and MIA. Change in RPKs was +9.8%, and passenger load factor for December was 69.1%, 13.1 points lower than previous year.
  - In **Asian** scheduled traffic, capacity increase was 22.7% mainly due to adding frequencies to Shanghai and Osaka since beginning of June. The passenger traffic was up by 19.0%. Passenger load factor was 75.9%, 2.4 percentage points down.
- **Domestic** scheduled traffic decreased by 2.6% on a capacity decrease of 2.3%. Passenger load factor declined by 0.2 percentage points to 55.4%.

### Leisure traffic

- ASKs for leisure traffic increased in December by 18.6%, and RPKs increased by 16.3%, resulting in a passenger load factor of 90.3%, 1.7 points lower than last year.

### Cargo

- Cargo traffic increased by 16.2% in terms of cargo tonnes carried. Growth in scheduled traffic was +10.5%. Increase in Asian traffic was 11.2%. Volume in European traffic increased by 2.0%. In North-Atlantic traffic cargo volume increased by 47.8%. Cargo traffic carried on chartered cargo flights increased by 61.9%. The cargo load factor was 59.4%. The cargo load factor in the Far Eastern traffic was 78.6% and in the North Atlantic traffic 73.9%.

TOTAL TRAFFIC	DEC04	DEC03	CHG %	JAN-DEC04	JAN-DEC03	CHG %
<b>ASK (Mill)</b>	1 923	1 635	+17.6%	21 907	18 660	+17.4%
<b>RPK (Mill)</b>	1 401	1 217	+15.1%	15 604	12 982	+20.2%
<b>Passenger load factor</b>	72.8%	74.4%	-1.6 pu	71.2%	68.8%	+2.4 pu
<b>Nbr of passengers (000)</b>	636.1	542.7	+17.2%	8149.1	6848.0	+19.0%

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Finnair Oyj  
 Communications  
 12 January 2005

ATTACHMENT: 'Finnair Traffic Performance December, Financial Year 2004'

**Next traffic statistics will be released on 09 February 2005**

## Finnair Group traffic performance December 04, Financial year 2004

Statistics include performance of Finnair, Aero Airlines and Nordic Airlink

	Dec 04	Change%	Jan 04 – Dec 04	Change%		Dec 04	Change%	Jan 04 – Dec 04	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	636,1	17,2	8 149,1	19,0	Passengers 1000	179,4	-4,2	2 296,2	3,8
Available seat-kilometres mill	1 923,2	17,6	21 907,0	17,4	Available seat-kilometres mill	166,6	-2,3	2 062,3	1,6
Revenue passenger kilometres mill	1 400,8	15,1	15 604,3	20,2	Revenue passenger kilometres mill	92,3	-2,6	1 137,1	5,8
Passenger load factor %	72,8	-1,6 p	71,2	2,4 p	Passenger load factor %	55,4	-0,2 p	55,1	4,1 p
Cargo tonnes	7 818,9	16,2	86 244,7	17,4	<b>Leisure traffic</b>				
Available tonne-kilometres mill	278,6	20,6	3 162,4	19,9	Passengers 1000	107,4	11,4	1 366,4	1,4
Revenue tonne-kilometres mill	162,1	17,1	1 790,7	21,7	Available seat-kilometres mill	616,4	7,8	5 587,1	1,0
Overall load factor %	58,2	-1,7 p	56,6	0,9 p	Revenue passenger kilometres mill	556,5	9,7	4 976,4	1,6
<b>Scheduled passenger traffic total</b>					Passenger load factor %	90,3	1,6 p	89,1	0,6 p
Passengers 1000	528,7	17,3	6 782,7	21,4	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 306,8	17,1	16 319,8	21,1	Cargo scheduled traffic total tonnes	6 541,7	10,5	73 922,2	14,0
Revenue passenger kilometres mill	844,3	14,3	10 627,9	26,6	- Europe tonnes	2 356,2	2,0	26 229,0	1,7
Passenger load factor %	64,6	-1,6 p	65,1	4,6 p	- North Atlantic tonnes	825,3	47,8	7 916,5	1,2
<b>Europe</b>					- Asia tonnes	2 954,3	11,2	35 255,6	33,6
Passengers 1000	281,2	37,5	3 713,2	32,5	- Domestic tonnes	405,8	2,1	4 521,1	-6,6
Available seat-kilometres mill	549,1	16,7	7 596,7	19,0	Cargo leisure traffic tonnes	68,8	10,1	478,4	-24,0
Revenue passenger kilometres mill	312,6	16,6	4 362,0	20,6	Scheduled cargo charter tonnes	1 208,4	61,9	11 844,1	47,7
Passenger load factor %	56,9	-0,1 p	57,4	1,4 p	Cargo tonnes total	7 818,9	16,2	86 244,7	17,4
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	62,2	29,0	686,7	26,8
Passengers 1000	13,4	11,3	156,9	10,0	Revenue cargo tonnekilometres mill.	37,0	24,3	399,1	26,9
Available seat-kilometres mill	135,9	30,6	1 314,7	0,7	Cargo load factor* %	59,4	-2,2 p	58,1	0,1 p
Revenue passenger kilometres mill	93,9	9,8	1 063,0	11,3	<i>*Operational calculatory capacity</i>				
Passenger load factor %	69,1	-13,1 p	80,9	10,6 p					
<b>Asia</b>									
Passengers 1000	54,6	17,3	616,4	44,1					
Available seat-kilometres mill	455,1	22,7	5 346,2	42,1					
Revenue passenger kilometres mill	345,5	19,0	4 065,8	47,9					
Passenger load factor %	75,9	-2,4 p	76,1	4,1 p					