

# Press Release, March 10, 2008

## Monthly traffic performance data – February 2008



### India engine for Finnair growth

Finnair's Asian traffic, measured in passenger kilometers, grew 20.6% compared to February of the previous year. Number of passengers carried on Finnair's Asian flights in February was 93 200, which is 17.0% more than a year ago. Additional capacity was directed to the Mumbai and Delhi routes. Finnair scheduled traffic altogether increased by 15.2% compared to February last year. Number of passengers carried was 536 368, which is 5.2% more than in February 2007.

Passenger load factor was 67.8%, 3.0 percentage points lower than last year. The passenger load factor in February was affected more strongly by the Chinese New Year than Finnish winter holidays which demonstrates the growing significance of Asian traffic in Finnair's traffic performance.

Finnair traffic, measured in passenger kilometers, increased by 17.3% in February, while the capacity was up by 20.3%, resulting in a passenger load factor of 74.8% or 2.0 points lower than last year. Leisure flights' passenger load factor was the same as the previous year, 94.0%. All Finnair Group airlines altogether transported 647 975 passengers, which is 7.7% more than a year ago.

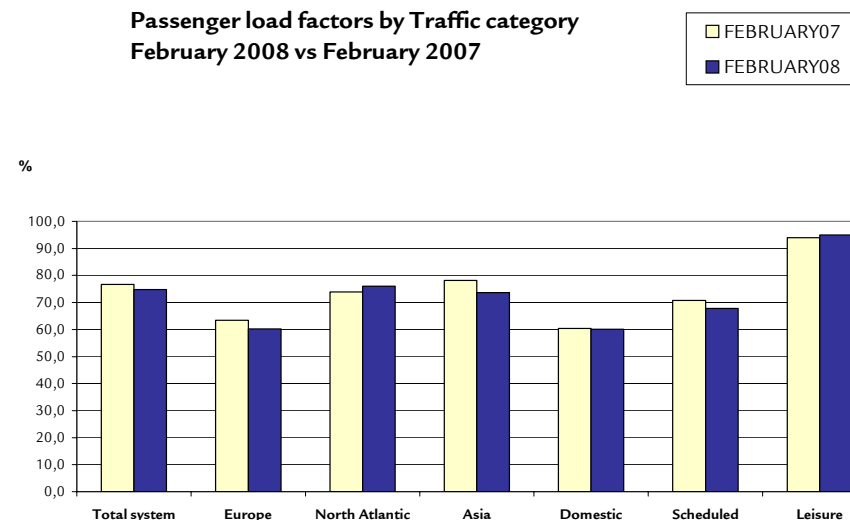
Finnair's Tallinn-based subsidiary Aero AS ended operations on 6 January 2008. Aero figures are respectively included in Finnair Group total figures. In July 2007 Finnair sold its Stockholm-based subsidiary airline FlyNordic and its traffic performance is no longer reported as part of Finnair Group statistics. For better comparison, equivalent figures for last year have been adjusted accordingly.

Arrival punctuality of scheduled flights was 68.9%, which was 7.1 points lower than in February 2007. Including leisure flights arrival punctuality was 65.9% (-8.0 p.p).

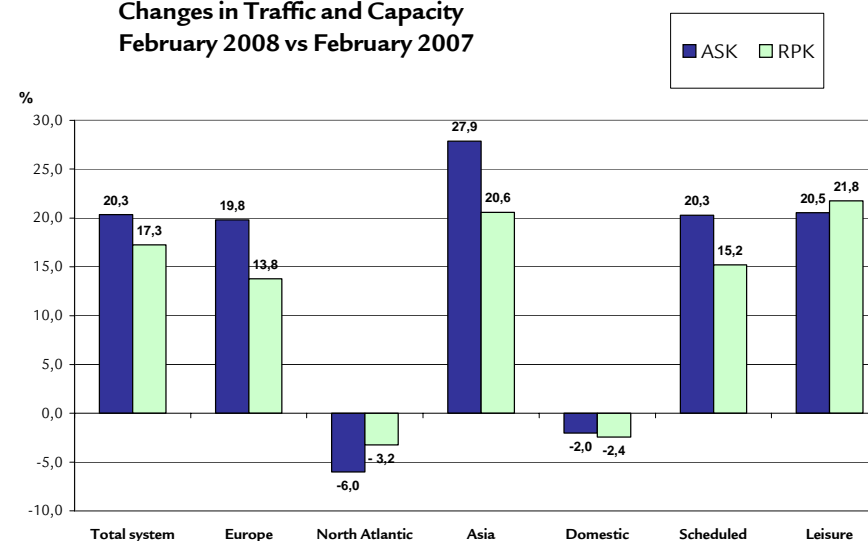
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 15.2%. The change in capacity was 20.3%. Passenger load factor was 67.8%, 3.0 percentage points lower than last year.
- In **scheduled international traffic**, total number of passengers was up by 12.7%. Capacity in ASKs was 22.9%, while RPKs increased by 16.9%.

Passenger load factors by Traffic category  
February 2008 vs February 2007



Changes in Traffic and Capacity  
February 2008 vs February 2007



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- ❑ In **European** scheduled traffic, ASKs increased by 19.8%, and as RPKs increased by 13.8%, the passenger load factor was 60.2%, down 3.2 points from previous year.
- ❑ In **North Atlantic** scheduled traffic, capacity decreased by 6.0%. Change in RPKs was -3.2%, and passenger load factor for February was 76.1%, 2.2 points higher than previous year.
- ❑ In **Asian** scheduled traffic, capacity increase was 27.9%. The passenger traffic was up by 20.6%. Passenger load factor was 73.7%, 4.5 percentage points down.
- **Domestic** scheduled traffic decreased by 2.4% on a capacity decrease of 2.0%. Passenger load factor decreased by 0.2 percentage points to 60.1%.

### Leisure traffic

- ASKs for leisure traffic increased in February by 20.5%, and RPKs increased by 21.8%, resulting in a passenger load factor of 94.9%, 1.0 points higher than last year.

### Cargo

- Cargo traffic increased by 17.2% in terms of cargo tonnes carried. Growth in scheduled traffic was 22.6%. Increase in Asian traffic was 35.0%. Volume in European traffic increased by 4.7%. In North-Atlantic traffic cargo volume increased by 4.3%. Cargo traffic carried on chartered cargo flights decreased by 43.4%. The cargo load factor in the Far Eastern traffic was 71.2% and in the North Atlantic traffic 82.3%.

TOTAL TRAFFIC	FEBRUARY08	FEBRUARY07	CHG %	JAN - FEB08	JAN - FEB07	CHG %
ASK (Milj.)	2 373	1 972	20,3	4 882	4 086	19,5
RPK (Milj.)	1 775	1 513	17,3	3 616	3 077	17,5
Passenger load factor	74,8 %	76,8 %	-2,0 pu	74,1 %	75,3 %	-1,3 pu
Nbr of passenger (000)	648,0	601,9	7,7	1 278,6	1 206,2	6,0

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 10 March 2008

ATTACHMENT: Finnair Traffic Performance February, Financial Year 2008

**Next traffic statistics will be released on 10 April 2008**

## Finnair Group traffic performance February 08, Financial year 2008

The statistics include performance figures for Finnair and Aero Airlines. To allow for a better comparison, FlyNordic's performance figures have not been included in the reporting for 2007.

	Feb 08	Change%	Jan 08 – Feb 08	Change%		Feb 08	Change%	Jan 08 – Feb 08	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	648,0	7,7	1 278,6	6,0	Passengers 1000	152,3	-10,0	288,7	-13,7
Available seat-kilometres mill	2 372,8	20,3	4 882,4	19,5	Available seat-kilometres mill	148,2	-2,0	286,3	-5,8
Revenue passenger kilometres mill	1 774,5	17,3	3 615,9	17,5	Revenue passenger kilometres mill	89,1	-2,4	165,5	-5,8
Passenger load factor %	74,8	-2,0 p	74,1	-1,3 p	Passenger load factor %	60,1	-0,2 p	57,8	-0,0 p
Cargo tones	7 988,1	17,2	16 007,0	16,4	<b>Leisure traffic</b>				
Available tonne-kilometres mill	348,2	18,3	726,8	18,3	Passengers 1000	111,6	21,5	219,3	20,4
Revenue tonne-kilometres mill	204,0	18,8	413,7	18,7	Available seat-kilometres mill	611,7	20,5	1 235,4	19,4
Overall load factor %	58,6	0,2 p	56,9	0,2 p	Revenue passenger kilometres mill	580,7	21,8	1 169,2	20,4
<b>Scheduled passenger traffic total</b>					Passenger load factor %	94,9	1,0 p	94,6	0,8 p
Passengers 1000	536,4	5,2	1 059,2	3,4	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 761,1	20,3	3 647,0	19,5	Cargo scheduled traffic total tonnes	7 638,0	22,6	15 328,8	22,4
Revenue passenger kilometres mill	1 193,8	15,2	2 446,7	16,2	- Europe tones	1 708,7	4,7	3 529,4	7,0
Passenger load factor %	67,8	-3,0 p	67,1	-1,9 p	- North Atlantic tones	465,0	4,3	984,8	0,0
<b>Europe</b>					- Asia tones	5 214,8	35,0	10 268,6	34,6
Passengers 1000	283,6	11,9	556,7	9,9	- Domestic tones	249,4	-14,1	546,0	-10,9
Available seat-kilometres mill	637,6	19,8	1 281,9	18,0	Cargo leisure traffic tones	39,6	8,1	71,8	-12,5
Revenue passenger kilometres mill	384,0	13,8	744,2	12,2	Scheduled cargo charter tonnes	310,5	-43,4	606,4	-47,1
Passenger load factor %	60,2	-3,2 p	58,1	-3,0 p	Cargo tonnes total	7 988,1	17,2	16 007,0	16,4
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	75,4	19,4	157,4	18,0
Passengers 1000	7,3	-3,2	17,1	0,5	Revenue cargo tonnekilometres mill.	45,0	24,1	89,7	23,0
Available seat-kilometres mill	63,3	-6,0	145,2	-2,4	Cargo load factor* %	59,7	2,3 p	57,0	2,3 p
Revenue passenger kilometres mill	48,2	-3,2	113,2	0,5	<i>*Operational calculatory capacity</i>				
Passenger load factor %	76,1	2,2 p	78,0	2,3 p					
<b>Asia</b>									
Passengers 1000	93,2	16,9	196,6	18,5					
Available seat-kilometres mill	912,0	27,9	1 933,6	27,9					
Revenue passenger kilometres mill	672,5	20,6	1 423,8	23,4					
Passenger load factor %	73,7	-4,5 p	73,6	-2,7 p					