

Press Release, February 12, 2003

Monthly traffic performance data – January 2003



Finnair Had 3.2 Percent More Passengers

Finnair carried a total of 538,000 passengers, which is 3.2% more than year before. 436,200 of the passengers were carried in scheduled traffic (+0.4%) and 101,800 in leisure traffic (+17.0%). In January 2003 the total passenger traffic (RPK's) increased as much as by 13.9%, while the capacity (ASK) was up by 13.1%, resulting in a passenger load factor (including leisure flights) of 70.3%, 0.5 points higher than last year.

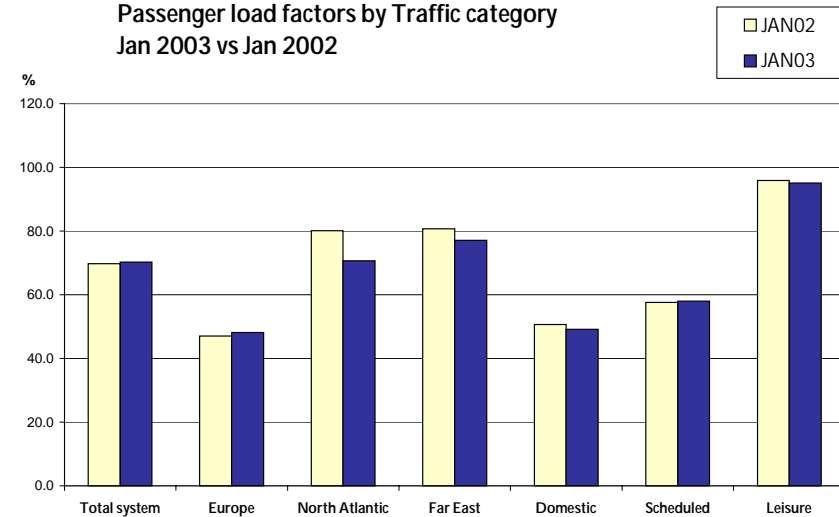
Departure punctuality of scheduled flights was 83.6% (based on a fifteen minute standard), 0.6 percentage units lower than in January 2002. Including leisure flights departure punctuality was 82.7% (-0.2 p.u).

As from January 2003 the traffic performance report will also include the figures of Finnair's associated company Aero Airlines AS, to which Finnair handed over most of its Helsinki-Tallinn operations in June 1st 2002. In January Aero carried 11,100 passengers with a PLF of 54.6%. Aero Airlines' share of European RPK's was 0.5%, and from total RPK's 0.1%.

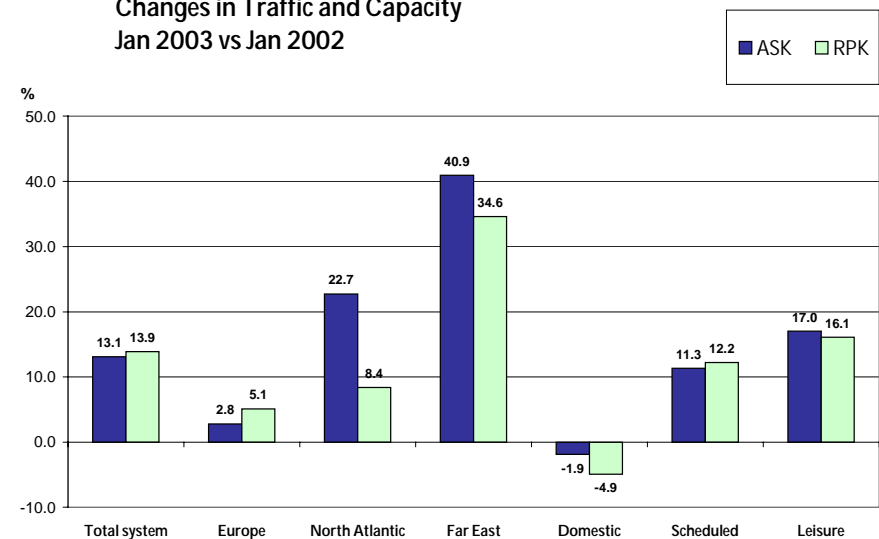
Scheduled traffic

- RPKs in **scheduled traffic** (international + domestic) increased by 12.2%. Respectively the change in capacity was +11.3%. Passenger load factor was 58.0%, 0.4 percentage points better than last year.
- In **scheduled international traffic**, premium traffic decreased by 4.1%, while the total number of passengers was up by 5.7%. Capacity in ASKs was +14.6%, and RPK increase +15.8%.
- In **European** scheduled traffic, increase in ASKs was +2.8%, and as RPKs increased by 5.1%, there was a 1.1 p.u. increase in passenger load factor to 48.2% from previous year.
- In **North Atlantic** scheduled traffic, capacity was increased by 22.7%. Change in RPKs was +8.4%, and passenger load factor for January was 70.7%, 9.4 p.u. down from previous year. Premium traffic increased by 16.6%.
- In **Far East** scheduled traffic, capacity increase was 40.9%. The passenger traffic increased by 34.6%. Passenger load factor was 77.1%, 3.6 percentage units down. The number of premium passengers increased by 56.6%.

Passenger load factors by Traffic category
Jan 2003 vs Jan 2002



Changes in Traffic and Capacity
Jan 2003 vs Jan 2002



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- **Domestic** scheduled traffic decreased by 4.9% on a capacity decrease of 1.9%. Passenger load factor decreased by 1.5 p.u. to 49.2%.

Leisure traffic

- ASKs for leisure traffic was increased in January by 17.0%, and RPKs increased accordingly by 16.1%, resulting in a passenger load factor of 95.1%, 0.8 points lower than previous year.

Cargo

- Cargo traffic increased by 7.5% in terms of cargo tonnes carried. In scheduled traffic cargo tonnes increased 21.0%. The biggest growth took place in the Asian traffic. In the European traffic cargo tonnes increased 6.8%. Load factor of chartered cargo traffic was 63.8%. Demand in cargo traffic was typically on the lowest level in the year cycle.

TOTAL TRAFFIC	JAN03	JAN02	CHANGE	JAN-JAN03	JAN-JAN02	CHANGE
ASK (Mill)	1 621	1 433	+13.1%	1 621	1 433	+13.1%
RPK (Mill)	1 139	1 000	+13.9%	1 139	1 000	+13.9%
Passenger load factor	70.3%	69.8%	+0.5 p.u	70.3%	69.8%	+0.5 p.u
Business-class share (pax)*	22.5%	24.7%	-2.2 p.u	22.5%	24.7%	-2.2 p.u
Nbr of passengers (000)	538.0	521.1	+3.2%	538.0	521.1	+3.2%

*business-class share based on scheduled int'l traffic

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Finnair Oyj
 Communications
 12 February 2003

ATTACHMENT: 'Finnair Traffic Performance January, Financial Year 2003'

Next traffic statistics will be released on 12 March 2003 at 9 a.m. (7 a.m. UTC)

FINNAIR AIR TRAFFIC DURING JANUARY, FINANCIAL YEAR 2003

	Jan 03	Change%	Jan 03 – Jan 03	Change%		Jan 03	Change %	Jan 03 – Jan 03	Change%
Total Traffic					Domestic				
Passengers 1000	538,0	3,2	538,0	3,2	Passengers 1000	192,5	-5,5	192,5	-5,5
Cargo	5 564,3	7,5	5 564,3	7,5	Cargo	418,0	-9,4	418,0	-9,4
Available seat-kilometres mill	1 620,8	13,1	1 620,8	13,1	Available seat-kilometres mill	191,0	-1,9	191,0	-1,9
Revenue passenger kilometres mill	1 138,8	13,9	1 138,8	13,9	Revenue pax-kilometres mill	93,9	-4,9	93,9	-4,9
Passenger load factor %	70,3	0,5 p	70,3	0,5 p	Passenger load factor %	49,2	-1,5 p	49,2	-1,5 p
Available tonne-kilometres mill	219,9	12,5	219,9	12,5	Available tonne-kilometres mill	22,0	-2,0	22,0	-2,0
Revenue tonne-kilometres mill	123,7	15,0	123,7	15,0	Revenue tonne-kilometres mill	8,3	-4,9	8,3	-4,9
Overall load factor %	56,3	1,2 p	56,3	1,2 p	Overall load factor %	37,7	-1,1 p	37,7	-1,1 p
Europe					Scheduled Total				
Passengers 1000	198,5	1,4	198,5	1,4	Passengers 1000	436,2	5,7	436,2	5,7
Cargo	2 080,2	6,8	2 080,2	6,8	Cargo	4 890,7	21,0	4 890,7	21,0
Available seat-kilometres mill	511,0	2,8	511,0	2,8	Available seat-kilometres mill	1 084,3	11,3	1 084,3	11,3
Revenue passenger kilometres mill	246,5	5,1	246,5	5,1	Revenue passenger kilometres mill	628,5	12,2	628,5	12,2
Passenger load factor %	48,2	1,0 p	48,2	1,0 p	Passenger load factor %	58,0	0,4 p	58,0	0,4 p
Available tonne-kilometres mill	64,1	4,7	64,1	4,7	Available tonne-kilometres mill	159,4	15,0	159,4	15,0
Revenue tonne-kilometres mill	24,7	5,1	24,7	5,1	Revenue tonne-kilometres mill	74,9	17,9	74,9	17,9
Overall load factor %	38,5	0,3 p	38,5	0,3 p	Overall load factor %	47,0	1,2 p	47,0	1,2 p
North Atlantic					Leisure Traffic				
Passengers 1000	10,9	8,4	10,9	8,4	Passengers 1000	101,8	17,0	101,8	17,0
Cargo	586,0	5,3	586,0	5,3	Cargo	66,8	-55,0	66,8	-55,0
Available seat-kilometres mill	101,6	22,7	101,6	22,7	Available seat-kilometres mill	536,5	17,0	536,5	17,0
Revenue passenger kilometres mill	71,9	8,4	71,9	8,4	Revenue passenger kilometres mill	510,3	16,1	510,3	16,1
Passenger load factor %	70,7	-9,4 p	70,7	-9,4 p	Passenger load factor %	95,1	-0,8 p	95,1	-0,8 p
Available tonne-kilometres mill	20,8	23,0	20,8	23,0	Available tonne-kilometres mill	56,0	11,3	56,0	11,3
Revenue tonne-kilometres mill	10,3	7,2	10,3	7,2	Revenue tonne-kilometres mill	45,9	14,9	45,9	14,9
Overall load factor %	49,7	-7,3 p	49,7	-7,3 p	Overall load factor %	82,0	2,5 p	82,0	2,5 p
Far East					Scheduled Cargo Charter				
Passengers 1000	34,2	38,9	34,2	38,9	Cargo	606,8	-38,4	606,8	-38,4
Cargo	1 806,7	67,9	1 806,7	67,9	Available tonne-kilometres mill	4,6	-30,0	4,6	-30,0
Available seat-kilometres mill	280,6	40,9	280,6	40,9	Revenue tonne-kilometres mill	2,9	-29,7	2,9	-29,7
Revenue passenger kilometres mill	216,2	34,6	216,2	34,6	Overall load factor %	63,8	0,3 p	63,8	0,3 p
Passenger load factor %	77,1	-3,6 p	77,1	-3,6 p					
Available tonne-kilometres mill	52,5	38,0	52,5	38,0					
Revenue tonne-kilometres mill	31,6	45,2	31,6	45,2					
Overall load factor %	60,2	3,0 p	60,2	3,0 p					