

# Press Release, December 11, 2002

## Monthly traffic performance data – November 2002



### Recovery Continues, Growth in Leisure Traffic and Cargo

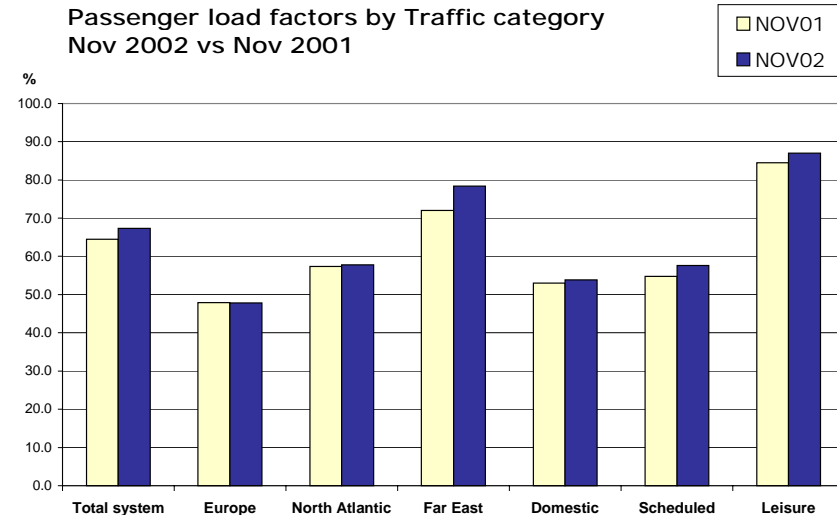
In November Finnair carried a total of 546,100 passengers (-0.6%), 445,300 of these in scheduled traffic (-3.1%) and 100,800 in leisure traffic (+12.1%). With 5.7% more capacity and 10.2% more traffic (RPK), passenger load factor was 67.3%, 2.8 points higher than last year.

Departure punctuality of scheduled flights was 83.5% (based on a fifteen minute standard), 1.1 percentage units higher than in November 2001. Including leisure flights departure punctuality was 82.2% (+0.6 p.u).

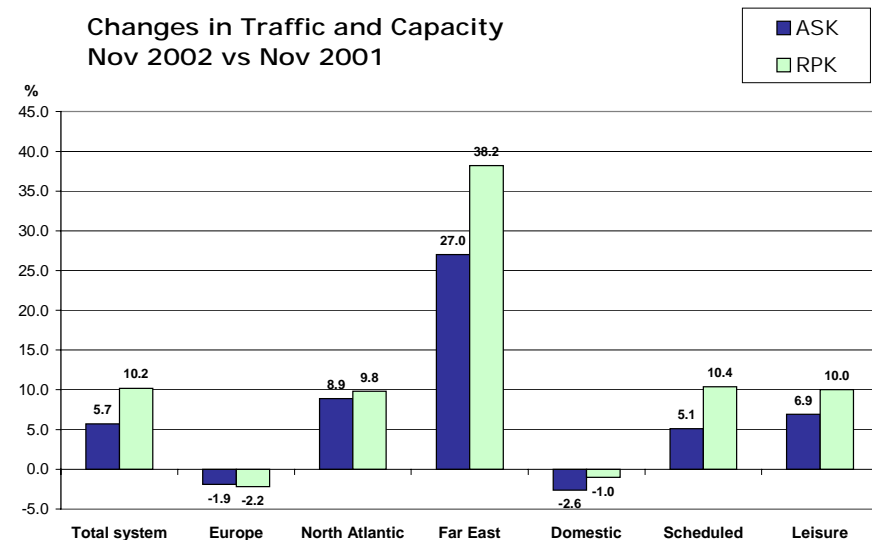
#### Scheduled traffic

- RPKs in **scheduled traffic** (international + domestic) increased by 10.4%. Respectively the change in capacity was +5.1%. Passenger load factor was 57.6%, 2.8 percentage points higher than last year.
- In **scheduled international traffic**, premium traffic decreased by 5.8%, while the total number of passengers was down by 3.6%. Capacity in ASKs was +6.8%, and RPK increase +12.9%. The negative change in premium traffic was largely caused by the transfer of Helsinki-Tallinn operations to Finnair subsidiary Aero Airlines since June 1<sup>st</sup>. The adjusted change-% is -1,0%.
- In **European** scheduled traffic, decrease in ASKs was -1.9%, and as RPKs decreased by 2.2%, there was a -0.1 p.u. decrease in passenger load factor to 47.8% from previous year.
- In **North Atlantic** scheduled traffic, capacity was increased by 8.9%. Change in RPKs was +9.8%, and passenger load factor for November was 57.8%, 0.5 p.u. up from previous year. Premium traffic increased by 70.7%.
- In **Far East** scheduled traffic, capacity was increased by 27.0%. The passenger traffic increased by 38.2%. Passenger load factor was 78.4%, 6.4 percentage units up. The number of premium passengers more than doubled from previous year.

Passenger load factors by Traffic category  
Nov 2002 vs Nov 2001



Changes in Traffic and Capacity  
Nov 2002 vs Nov 2001



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- **Domestic** scheduled traffic decreased by 1.0% on a capacity decrease of 2.6%. Passenger load factor improved by 0.8 p.u. to 53.8%.

### Leisure traffic

- ASKs for leisure traffic was increased in November by 6.9%, and RPKs increased accordingly by 10.0%, resulting in a passenger load factor of 87.0%, 2.5 points higher than previous year.

### Cargo

- Cargo traffic increased by 14.2% in terms of cargo tonnes carried. In scheduled traffic, the amount of cargo and mail increased 20.4%. The volume growth was most remarkable in the Asian traffic, 61.4%. In the current market situation, load factor in chartered cargo traffic maintained well, 72.9%. Demand in North Atlantic traffic increased. Cargo and mail tonnes were up by 23.9%. Increased demand during the fourth quarter is characteristic within the industry.

TOTAL TRAFFIC	NOV02	NOV01	CHANGE	JAN-NOV02	JAN-NOV01	CHANGE
<b>ASK (Mill)</b>	1 589	1 504	+5.7%	16 253	17 072	-4.8%
<b>RPK (Mill)</b>	1 070	971	+10.2%	11 681	11 764	-0.7%
<b>Passenger load factor</b>	67.3%	64.5%	+2.8 p.u	71.9%	68.9%	+3.0 p.u
<b>Business-class share (pax)*</b>	27.5%	28.1%	-0.6 p.u	20.9%	22.1%	-1.3 p.u
<b>Nbr of passengers (000)</b>	546.1	549.4	-0.6%	6 522.7	7 021.2	-7.1%

\*business-class share based on scheduled int'l traffic

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Finnair Oyj  
 Communications  
 11 December 2002

ATTACHMENT: 'Finnair Traffic Performance November, Financial Year 2002'

**Next traffic statistics will be released on 8 January 2003 at 9 a.m. (7 a.m. UTC)**

## AIR TRAFFIC DURING NOVEMBER, FINANCIAL YEAR 2002

	Nov 02	m%	Jan 02 – Nov 02	m%		Nov 02	m%	Jan 02 – Nov 02	m%
<b>Total Traffic</b>					<b>Domestic</b>				
Passengers 1000	546,1	-0,6	6 522,7	-7,1	Passengers 1000	210,9	-2,6	2 215,2	-10,3
Cargo	6 630,3	14,2	66 313,2	0,1	Cargo	318,3	-11,4	3 542,6	-15,2
Available seat-kilometres mill	1 589,3	5,7	16 252,6	-4,8	Available seat-kilometres mill	182,2	-2,6	1 922,3	-10,4
Revenue passenger kilometres mill	1 069,9	10,2	11 681,4	-0,7	Revenue pax-kilometres mill	98,0	-1,0	1 064,5	-8,8
Passenger load factor %	67,3	2,8 p	71,9	3,0 p	Passenger load factor %	53,8	0,8 p	55,4	1,0 p
Available tonne-kilometres mill	220,9	11,1	2 279,2	-1,0	Available tonne-kilometres mill	21,1	-2,1	221,3	-10,1
Revenue tonne-kilometres mill	124,0	14,5	1 315,0	1,0	Revenue tonne-kilometres mill	8,6	-1,1	93,1	-8,9
Overall load factor %	56,1	1,7 p	57,7	1,2 p	Overall load factor %	40,7	0,4 p	42,1	0,5 p
<b>Europe</b>					<b>Scheduled Total</b>				
Passengers 1000	191,3	-9,0	2 628,5	-7,4	Passengers 1000	445,3	-3,1	5 334,3	-6,4
Cargo	2 287,5	0,1	23 503,4	-4,1	Cargo	5 569,3	20,4	53 637,1	8,5
Available seat-kilometres mill	510,7	-1,9	5 817,7	-10,9	Available seat-kilometres mill	1 061,8	5,1	11 622,3	-2,6
Revenue passenger kilometres mill	244,1	-2,2	3 352,5	-4,4	Revenue passenger kilometres mill	611,2	10,4	7 574,3	5,4
Passenger load factor %	47,8	-0,1 p	57,6	3,9 p	Passenger load factor %	57,6	2,8 p	65,2	4,9 p
Available tonne-kilometres mill	63,9	-0,1	715,9	-9,1	Available tonne-kilometres mill	158,5	14,7	1 710,0	4,7
Revenue tonne-kilometres mill	24,9	-1,3	329,8	-4,0	Revenue tonne-kilometres mill	77,9	18,9	890,9	9,9
Overall load factor %	38,9	-0,5 p	46,1	2,5 p	Overall load factor %	49,2	1,8 p	52,1	2,5 p
<b>North Atlantic</b>					<b>Leisure Traffic</b>				
Passengers 1000	8,6	9,8	137,6	0,6	Passengers 1000	100,8	12,1	1 188,4	-10,2
Cargo	776,1	23,9	6 970,1	-7,3	Cargo	55,1	-26,2	665,7	-61,1
Available seat-kilometres mill	97,9	8,9	1 111,1	-10,1	Available seat-kilometres mill	527,5	6,9	4 630,4	-10,1
Revenue passenger kilometres mill	56,6	9,8	909,1	0,7	Revenue passenger kilometres mill	458,8	10,0	4 107,1	-10,2
Passenger load factor %	57,8	0,5 p	81,8	8,8 p	Passenger load factor %	87,0	2,5 p	88,7	-0,1 p
Available tonne-kilometres mill	20,1	19,0	227,3	-2,4	Available tonne-kilometres mill	55,7	1,9	495,5	-11,8
Revenue tonne-kilometres mill	10,2	16,5	127,9	-2,2	Revenue tonne-kilometres mill	41,1	9,7	368,9	-11,1
Overall load factor %	50,8	-1,1 p	56,2	0,1 p	Overall load factor %	73,9	5,2 p	74,5	0,6 p
<b>Far East</b>					<b>Scheduled Cargo Charter</b>				
Passengers 1000	34,6	36,9	352,9	39,3	Cargo	1 005,8	-9,2	12 010,4	-20,5
Cargo	2 187,5	61,4	19 620,9	48,5	Available tonne-kilometres mill	6,8	11,3	73,7	-30,7
Available seat-kilometres mill	271,0	27,0	2 771,2	37,1	Revenue tonne-kilometres mill	4,9	-5,5	55,2	-27,1
Revenue passenger kilometres mill	212,6	38,2	2 248,2	39,3	Overall load factor %	72,9	-13,0 p	74,9	3,7 p
Passenger load factor %	78,4	6,4 p	81,1	1,3 p					
Available tonne-kilometres mill	53,4	49,2	545,5	48,7					
Revenue tonne-kilometres mill	34,3	49,8	340,1	45,1					
Overall load factor %	64,2	0,3 p	62,3	-1,5 p					