

# Press Release, December 11, 2006

## Monthly traffic performance data – November 2006



### Finnair passed eight million milestone in passenger numbers

The number of Finnair passengers exceeded eight million in November. The Finnair Group airlines together will carry nearly nine million passengers this year. Capacity cuts in European and domestic traffic in November have improved passenger load factors in these traffic categories.

Finnair scheduled traffic increased by 6.9% compared to November last year. Passenger load factor was 65.0%, up 1.4 percentage points. The number of passengers carried was 585 300, which is on the same level as last year.

Finnair Group traffic, measured in passenger kilometers, increased by 2.3% in November, while the capacity was up by 1.9%, resulting in a passenger load factor of 69.2% or 0.3 points higher than last year. All Finnair Group airlines altogether transported 667 800 passengers, which is 1.3% less than a year ago.

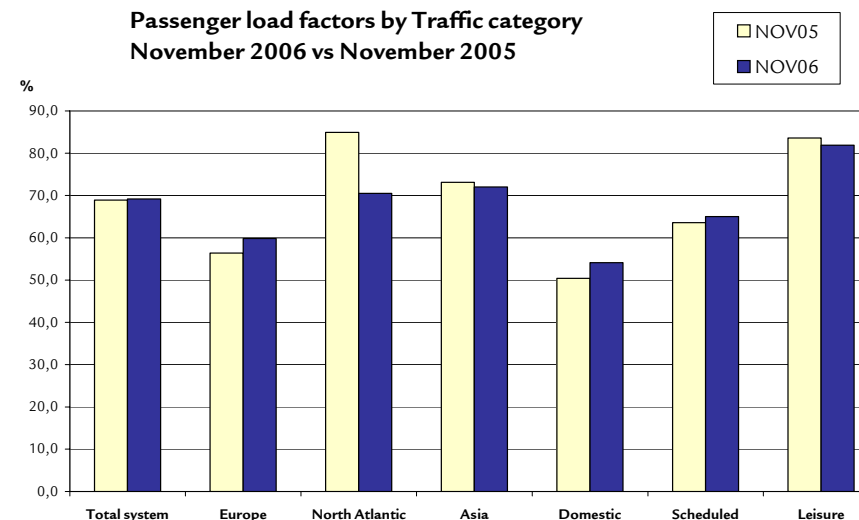
Finnair's Tallinn-based subsidiary Aero AS, carried 55 600 passengers (-20.3%) on routes between Helsinki and the Baltic capitals and within Southern Finland. Some of the routes have been operated with the parent company's Embraer fleet. During November, Stockholm-based FlyNordic carried 84 700 passengers (-22.3%). The decrease in passenger numbers is due to capacity cuts, which have improved the profitability of the company. Aero and FlyNordic figures respectively are included in Finnair Group total figures.

Arrival punctuality of scheduled flights was 78.1% (based on a fifteen minute standard), 8.7 points lower than in November 2005. Including leisure flights arrival punctuality was 81.9% (-7.1 p.p).

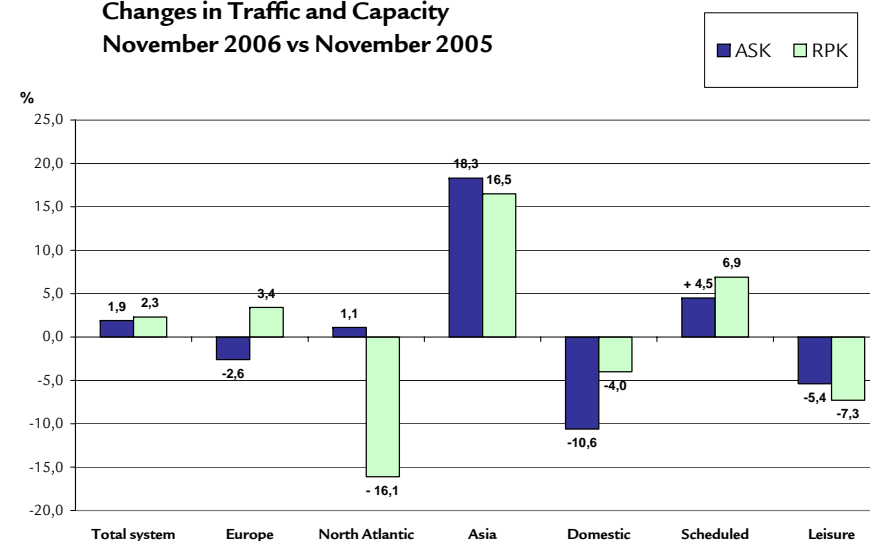
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 6.9%. The change in capacity was + 4.5%. Passenger load factor was 65.0%, 1.4 percentage points higher than last year.
- In **scheduled international traffic**, total number of passengers was up by 1.7%. Capacity in ASKs was +6.6%, while RPKs increased by 8.0%.

Passenger load factors by Traffic category  
November 2006 vs November 2005



Changes in Traffic and Capacity  
November 2006 vs November 2005



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- ❑ In **European** scheduled traffic, ASKs decreased by 2.6%, and as RPKs increased by 3.4%, the passenger load factor was 59.8%, up 3.4 points from previous year.
- ❑ In **North Atlantic** scheduled traffic, capacity increased by 1.1%. Change in RPKs was -16.1%, and passenger load factor for November was 70.5%, 14.4 points lower than previous year.
- ❑ In **Asian** scheduled traffic, capacity increase was 18.3%. The passenger traffic was up by 16.5%. Passenger load factor was 72.0%, 1.1 percentage points down.
- **Domestic** scheduled traffic decreased by 4.0% on a capacity decrease of 10.6%. Passenger load factor increased by 3.7 percentage points to 54.1%.

### Leisure traffic

- ASKs for leisure traffic decreased in November by 5.4%, and RPKs decreased by 7.3%, resulting in a passenger load factor of 81.9%, 1.7 points lower than last year.

### Cargo

- Cargo traffic increased by 2.7% in terms of cargo tonnes carried. Growth in scheduled traffic was +2.5%. Increase in Asian traffic was +8.7%. Volume in European traffic decreased by 11.4%. In North-Atlantic traffic cargo volume increased by 20.4%. Cargo traffic carried on chartered cargo flights increased by 4.1%. The cargo load factor was 52.2%. The cargo load factor in the Far Eastern traffic was 63.4% and in the North Atlantic traffic 92.1%.

TOTAL TRAFFIC	NOV06	NOV05	CHG %	JAN-NOV06	JAN-NOV05	CHG %
<b>ASK (Mill)</b>	1 967	1 930	+1.9%	21 767	21 092	+3.2%
<b>RPK (Mill)</b>	1 362	1 331	+2.3%	16 363	15 307	+6.9%
<b>Passenger load factor</b>	69.2%	68.9%	+0.3 pu	75.2%	72.6%	+2.6 pu
<b>Nbr of passengers (000)</b>	667.8	676.6	-1.3%	8 131.9	7 864.5	+3.4%

### For further information, please, contact:

Mr. Taneli Hassinen, Director, Investor Relations, tel. +358 9 818 4976  
 Mr. Petteri Kostermäe, VP Traffic Planning, tel. +358 9 818 8504  
 Mr. Timo Riihimäki, Vice President, Cargo, tel. +358 9 818 5487

Finnair Oyj  
 Communications  
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ATTACHMENT: 'Finnair Traffic Performance November, Financial Year 2006'

**Next traffic statistics will be released on 09 January 2007**

## Finnair Group traffic performance November 06, Financial year 2006

Statistics include performance of Finnair, Aero Airlines and FlyNordic

	Nov 06	Change%	Jan 06 – Nov 06	Change%		Nov 06	Change%	Jan 06 – Nov 06	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	667,8	-1,3	8 131,9	3,4	Passengers 1000	175,8	-4,0	1 853,7	-1,8
Available seat-kilometres mill	1 967,1	1,9	21 766,5	3,2	Available seat-kilometres mill	154,4	-10,6	1 612,7	-7,9
Revenue passenger kilometres mill	1 361,5	2,3	16 363,4	6,9	Revenue passenger kilometres mill	83,6	-4,0	912,1	-2,9
Passenger load factor %	69,2	0,3 p	75,2	2,6 p	Passenger load factor %	54,1	3,7 p	56,6	2,9 p
Cargo tonnes	8 466,9	2,7	86 121,2	4,2	<b>Leisure traffic</b>				
Available tonne-kilometres mill	294,4	3,7	3 289,6	5,5	Passengers 1000	82,5	-9,0	1 150,7	-11,5
Revenue tonne-kilometres mill	166,6	3,9	1 919,6	8,2	Available seat-kilometres mill	485,8	-5,4	4 808,8	-7,8
Overall load factor %	56,6	0,1 p	58,4	1,4 p	Revenue passenger kilometres mill	398,0	-7,3	4 174,6	-7,9
<b>Scheduled passenger traffic total</b>					Passenger load factor %	81,9	-1,7 p	86,8	-0,2 p
Passengers 1000	585,3	-0,1	6 981,1	6,4	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 481,3	4,5	16 957,6	6,7	Cargo scheduled traffic total tonnes	7 380,9	2,5	76 034,0	7,3
Revenue passenger kilometres mill	963,5	6,9	12 188,9	13,2	- Europe tonnes	2 042,2	-11,4	21 266,6	-9,4
Passenger load factor %	65,0	1,4 p	71,9	4,1 p	- North Atlantic tonnes	673,0	20,4	7 637,5	3,6
<b>Europe</b>					- Asia tonnes	4 309,5	8,7	43 557,7	20,3
Passengers 1000	333,8	0,4	4 183,8	7,9	- Domestic tonnes	356,1	-3,8	3 572,2	-6,2
Available seat-kilometres mill	611,5	-2,6	7 215,8	-0,6	Cargo leisure traffic tonnes	38,1	-4,5	326,1	-9,5
Revenue passenger kilometres mill	366,0	3,4	4 887,0	9,3	Scheduled cargo charter tonnes	1 047,9	4,1	9 761,2	-14,3
Passenger load factor %	59,8	3,4 p	67,7	6,2 p	Cargo tonnes total	8 466,9	2,7	86 121,2	4,2
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	85,8	40,8	827,3	24,5
Passengers 1000	8,8	-16,1	134,6	-11,4	Revenue cargo tonnekilometres mill.	44,8	7,6	457,4	12,0
Available seat-kilometres mill	82,4	1,1	1 066,6	-15,2	Cargo load factor* %	52,2	-16,1 p	55,3	-10,1 p
Revenue passenger kilometres mill	58,1	-16,1	888,6	-13,9	<i>*Operational calculatory capacity</i>				
Passenger load factor %	70,5	-14,4 p	83,3	1,3 p					
<b>Asia</b>									
Passengers 1000	66,9	11,8	809,0	25,5					
Available seat-kilometres mill	632,9	18,3	7 062,6	25,7					
Revenue passenger kilometres mill	455,8	16,5	5 501,2	27,0					
Passenger load factor %	72,0	-1,1 p	77,9	0,8 p					