

# Press Release, July 07, 2004

## Monthly traffic performance data – June 2004



### Finnair scheduled traffic increased 44.3%

In June Finnair scheduled traffic (revenue passenger kilometers) increased by 44.3% compared to last year. Passenger load factor was 66.6%, up 1.8 percentage points. Comparison figures from June 2003, particularly in Asian traffic, were weakened by the SARS epidemic. The growth rate in the scheduled traffic against June 2002 was 24.1%.

Finnair Group airlines transported 709,500 passengers, which is 25.0% more than a year ago. The total traffic (RPK's), summing up both scheduled and leisure traffic, increased by 32.4%, while the capacity (ASK = available seat kilometres) was up by 31.1%, resulting in a passenger load factor of 72.1%, 0.7 points higher than last year.

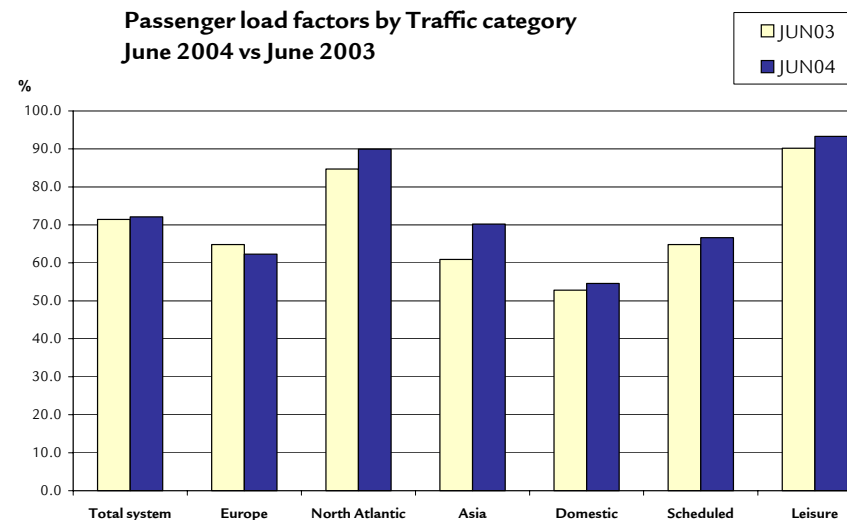
Departure punctuality of scheduled flights was 87.8% (based on a fifteen minute standard), 0.4 points lower than in June 2003. Including leisure flights departure punctuality was 86.7% (-0.6 p.p). Arrival punctuality of scheduled flights was 90.4% and that of all operations was 88.9%. Finnair is the most punctual and regular airline in Europe.

Finnair's Tallinn-based subsidiary Aero Airlines AS, carried 11,400 passengers (+26.8%) on Tallinn-Helsinki route. During June, Stockholm-based Nordic Airlinck carried 43,200 passengers on its Scandinavian routes. Cargo traffic increased by 44.3% in terms of cargo tonnes carried.

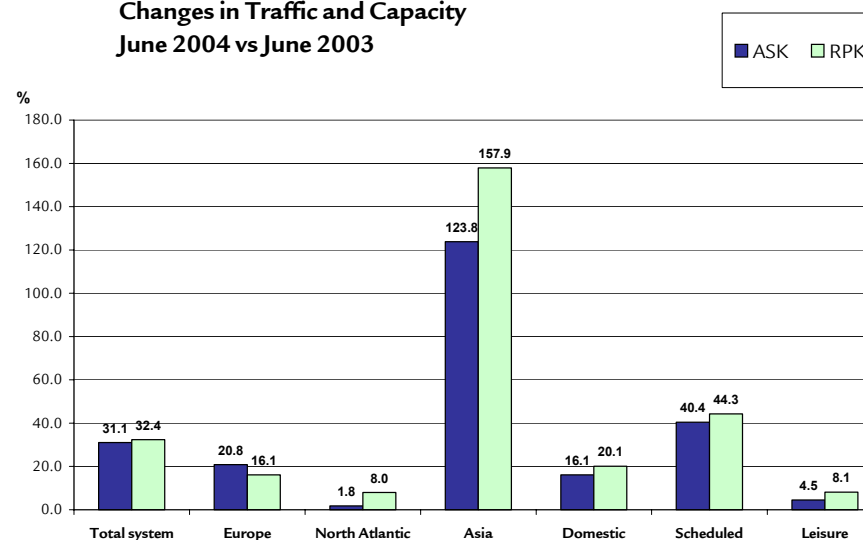
### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 44.3%. The change in capacity was +40.4%. Passenger load factor was 66.6%, 1.8 percentage points higher than last year.
- In **scheduled international traffic**, total number of passengers was up by 34.9%, partly affected by adding Nordic Airlinck figures. Capacity in ASKs was +43.9%, while RPKs increased by 47.0%.
- In **European** scheduled traffic, ASKs increased by 20.8%, and as RPKs increased by 16.1%, the passenger load factor was 62.3%, down 2.5 points from previous year.

Passenger load factors by Traffic category  
June 2004 vs June 2003



Changes in Traffic and Capacity  
June 2004 vs June 2003



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- In **North Atlantic** scheduled traffic, capacity increased by 1.8%. Change in RPKs was +8.0%, and passenger load factor for June was 89.9%, 5.2 points higher than previous year.
- In **Asian** scheduled traffic, capacity increase was 123.8% mainly due to adding the sixth MD-11 aircraft and increasing frequencies to Shanghai and Osaka since beginning of June. The passenger traffic was up by 157.9%. Passenger load factor was 70.2%, 9.3 percentage points up. Compared with June 2002 the Asian traffic RPK's increased by 72.8%.
- **Domestic** scheduled traffic increased by 20.1% on a capacity increase of 16.1%. Passenger load factor improved by 1.8 percentage points to 54.6%.

### Leisure traffic

- ASKs for leisure traffic increased in June by 4.5%, and RPKs increased by 8.1%, resulting in a passenger load factor of 93.3%, 3.1 points higher than last year.

### Cargo

- Cargo traffic increased by 44.3% in terms of cargo tonnes carried. Growth in scheduled traffic was +52.2%. Increase in Asian traffic was 120.7%. Volume in European traffic increased by 24.0%. In North-Atlantic traffic cargo volume increased by 6.8%. Cargo traffic carried on chartered cargo flights increased 8.8%. The new key ratio cargo load factor including all traffic categories was 59.4%. The cargo load factor in the Far Eastern traffic was 75.0% and in the North Atlantic traffic 64.7%.

TOTAL TRAFFIC	JUN04	JUN03	CHG %	JAN-JUN04	JAN-JUN03	CHG %
<b>ASK (Mill)</b>	1 771	1 351	+31.1%	10 726	9 059	+18.4%
<b>RPK (Mill)</b>	1 277	964	+32.4%	7 586	6 128	+23.8%
<b>Passenger load factor</b>	72.1%	71.4%	+0.7 pu	70.7%	67.6%	+3.1 pu
<b>Nbr of passengers (000)</b>	709.5	567.6	+25.0%	4048.8	3348.9	+20.9%

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Finnair Oyj  
 Communications  
 07 July 2004

ATTACHMENT: 'Finnair Traffic Performance June, Financial Year 2004'

**Next traffic statistics will be released on 11 August 2004**

## Finnair Group traffic performance June 04, Financial year 2004

Statistics include performance of Finnair, Aero Airlines and Nordic Airlink

	Jun 04	Change%	Jan 04 – Jun 04	Change%		Jun 04	Change%	Jan 04 – Jun 04	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	709,5	25,0	4 048,8	20,9	Passengers 1000	172,8	19,0	1 281,1	9,3
Available seat-kilometres mill	1 771,0	31,1	10 726,1	18,4	Available seat-kilometres mill	145,9	16,1	1 147,1	4,6
Revenue passenger kilometres mill	1 276,9	32,4	7 586,3	23,8	Revenue passenger kilometres mill	79,6	20,1	647,6	11,4
Passenger load factor %	72,1	0,7 p	70,7	3,1 p	Passenger load factor %	54,6	1,8 p	56,5	3,4 p
Cargo tonnes	7 333,4	44,3	42 115,4	18,2	<b>Leisure traffic</b>				
Available tonne-kilometres mill	263,8	37,8	1 541,5	21,8	Passengers 1000	132,5	7,8	641,1	3,8
Revenue tonne-kilometres mill	147,5	38,5	869,5	25,7	Available seat-kilometres mill	367,2	4,5	2 740,1	2,8
Overall load factor %	55,9	0,3 p	56,4	1,8 p	Revenue passenger kilometres mill	342,5	8,1	2 485,4	3,4
<b>Scheduled passenger traffic total</b>					Passenger load factor %	93,3	3,1 p	90,7	0,5 p
Passengers 1000	577,0	29,7	3 407,7	24,8	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 403,8	40,4	7 986,0	24,9	Cargo scheduled traffic total tonnes	6 324,0	52,2	36 145,5	21,2
Revenue passenger kilometres mill	934,4	44,3	5 100,9	37,0	- Europe tonnes	2 262,8	24,0	13 061,8	5,4
Passenger load factor %	66,6	1,8 p	63,9	5,6 p	- North Atlantic tonnes	655,4	6,8	3 753,9	1,5
<b>Europe</b>					- Asia tonnes	3 019,1	>100	17 049,2	50,7
Passengers 1000	337,7	26,9	1 768,9	32,4	- Domestic tonnes	386,7	11,2	2 280,6	-6,0
Available seat-kilometres mill	651,9	20,8	3 688,1	18,2	Cargo leisure traffic tonnes	26,3	14,8	267,2	-34,1
Revenue passenger kilometres mill	406,2	16,1	2 085,3	22,0	Scheduled cargo charter tonnes	983,1	8,8	5 702,8	5,9
Passenger load factor %	62,3	-2,5 p	56,5	1,7 p	Cargo tonnes total	7 333,4	44,3	42 115,4	18,2
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	61,0	50,3	332,6	28,4
Passengers 1000	16,2	8,0	79,1	20,9	Revenue cargo tonnekilometres mill.	33,6	62,9	193,3	32,0
Available seat-kilometres mill	118,6	1,8	662,3	9,0	Cargo load factor* %	55,1	4,3 p	58,1	1,6 p
Revenue passenger kilometres mill	106,6	8,0	544,3	25,9	<i>*Operational calculatory capacity</i>				
Passenger load factor %	89,9	5,2 p	82,2	11,1 p					
<b>Asia</b>									
Passengers 1000	50,3	>100	278,5	75,6					
Available seat-kilometres mill	487,4	>100	2 488,5	58,7					
Revenue passenger kilometres mill	342,0	>100	1 823,8	82,4					
Passenger load factor %	70,2	9,3 p	73,3	9,5 p					